

On May 24, 2022, Joshua Frank (RSM Federal) will be presenting a webinar titled, “Winning Strategies and Proven Best Practices for Government Prospecting (2022 Update).” In this educational, fast-paced, high-energy, and thought-provoking webinar, you will learn basic and advanced tactics and strategies for accelerating small business government sales. Based on the changes that have taken place in federal acquisition over the last five years, Mr. Frank will outline how and where to prospect and will provide real-world tactics, strategies, and recommendations.

As a client of ND PTAC, you can attend this webinar at no cost to you. If you are interested in this subject, check out the details below and register today!



### **Winning Strategies and Proven Best Practices for Government Prospecting (2022 Update)**

**Date:** May 24, 2022

**Time:** 12:00 p.m. CDT

**Instructor:** Joshua Frank (RSM Federal)

**Cost:** FREE to ND PTAC clients with the code (contact [ndptac@und.edu](mailto:ndptac@und.edu) to get the code)

[CLICK HERE TO LEARN MORE](#)

#### **Registration Instructions:**

***When you register, you'll receive a confirmation email from Govology with your webinar link. If you don't receive it, contact [support@govology.com](mailto:support@govology.com).***

1. Add webinar to cart.
2. Enter your code in the Coupon field and click Apply.
3. Click Proceed to Checkout to complete your registration.
4. Fill out the registration form and click Place Order.

If you need assistance with registering, please contact Cathy Lindquist at 701.261.0737.