

On October 4, 2022, Marsha Lindquist (Granite Leadership Strategies Inc.) will be presenting a webinar titled “Strategic Pricing - Key Gov Con Processes and Strategies.” It is common for contractors to put little thought into their pricing. However, the right price will determine not only your chance of winning the contract but also whether you make a profit on it. In this webinar, you will learn about the best practices and processes you can use with every proposal to achieve repeatable wins.

As a client of ND PTAC you can attend this webinar at no cost to you. If you are interested in this subject, check out the details below and register today!



Strategic Pricing - Key Gov Con Processes and Strategies

Date: October 4, 2022

Time: 12:00 p.m. CDT

Instructor: Marsha Lindquist (Granite Leadership Strategies Inc.)

Cost: Free with the code (contact ndptac@und.edu to get the code)

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Registration Instructions:

When you register, you'll receive a confirmation email from Govology with your webinar link. If you don't receive it, contact support@govology.com.

1. Add webinar to cart.
2. Enter your code in the Coupon field and click Apply.
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4. Fill out the registration form and click Place Order.

If you need assistance with registering, please contact Cathy Lindquist at 701.261.0737.