On October 20, 2022, Shane McCall (Koprince McCall Pottroff LLC) will be presenting a webinar titled "Communicating with Government Contracting Officials: What Can (and Should) Contractors Really Say and Do?" When it comes to effective communication, the government and industry often get it wrong. Misconceptions and misunderstandings abound and can prove very costly for contractors. In this webinar, government contracts attorney Shane McCall debunks some of the most common myths and misunderstandings held by contractors.

As a client of ND PTAC you can attend this webinar at no cost to you. If you are interested in this subject, check out the details below and register today!



## Communicating with Government Contracting Officials: What Can (and Should) Contractors Really Say and Do?

**Date:** October 20, 2022 **Time:** 12:00 p.m. CDT

**Instructor:** Shane McCall (Koprince McCall Pottroff LLC) **Cost:** Free with the code (contact ndptac@und.edu to

get the code)

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## **Registration Instructions:**

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