

On January 11, 2022, Joshua Frank (RSM Federal) will be presenting a webinar titled “How to Build a Strong Government Sales Strategy – 8 Core Activities (2022 Update).” In this educational and high-energy session, Mr. Frank will discuss the various tactics and strategies you need to build a strong sales strategy in order to win government contracts.

As a client of ND PTAC, you can attend this webinar at no cost to you. If you are interested in this subject, check out the details below and register today!



## **How to Build a Strong Government Sales Strategy – 8 Core Activities (2022 Update)**

**Date:** January 11, 2022

**Time:** 12:00 p.m. CDT

**Instructor:** Joshua Frank (RSM Federal)

**Cost:** FREE to ND PTAC clients with the code (contact [ndptac@und.edu](mailto:ndptac@und.edu) to get the code)

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### **Registration Instructions:**

***When you register, you'll receive a confirmation email from Govology with your webinar link. If you don't receive it, contact [support@govology.com](mailto:support@govology.com).***

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If you need assistance with registering, please contact Cathy Lindquist at 701.261.0737