

7(j) Management & Technical Assistance Training



U.S. Small Business Administration

On-Line Government Contracting Training



Month of July 2022

How it works

Just like a class you'd attend in person, courses are taught by a live instructor on a scheduled day and time. Students receive course materials in advance, participate in real time using a broadband connection and interact directly with the instructor and their peers

From your computer, you'll link to an instructor in a live, real-time, interactive learning experience. You'll become part of a virtual classroom where you can ask questions, seek guidance and participate in class discussions and interactive exercises.

Training is FREE to 7(j) eligible small businesses

Who can participate?

Small business owners who:

- are certified 8(a) participants
- have a HUBZone certified small business
- have an economically disadvantaged women-owned small business
- have a small business located in areas of high unemployment or low income
- have a small business owned by low income individuals

Training provided by:

Stover & Associates, Inc.



Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Please contact:

Phyllis Embree or Chris Strudthoff, (770) 423-9888

YOU WILL LEARN:

• Audits & Accounting Systems

July 11, 2022
1:00—4:00 pm EDT

• Federal Contracting Basics

July 11, 2022
5:00—8:00 pm EDT

• Managing & Adminstrating Government Contracts

July 12, 2022
1:00—4:00 pm EDT

• How to Qualify for the GSA Schedule

July 13, 2022
1:00—3:00 pm EDT

• Strategic Planning for Small Businesses

July 14, 2022
1:00—2:30 PM EDT

• Government Contract Types

July 18, 2022
1:00—3:00 pm EDT

• Marketing to the Government Buyer

July 19, 2022
1:00—4:00 pm EDT

• Internet Tools to Generate Federal Business Opportunities

July 20, 2022
1:00—4:00 pm EDT

• Capture Management

July 21, 2022
1:00—4:00 pm EDT

• Federal Acquisition Regulation FAR Primer

July 25, 2022
1:00—5:00 pm EDT

• Understanding the Request for Proposals

July 26, 2022
1:00—3:30 pm EDT

• Developing the Technical & Past Performance Proposal

July 27, 2022
1:00—4:00 pm EDT

• Developing the Cost Proposal

July 27, 2022
5:00—8:00 pm EDT

• Introduction to Construction Project Management

July 28, 2022
1:00—4:00 pm EDT

<https://sbaworkshops.stoverteam.com>

Click the "Register for Training" button on the left side navigation pane.

REGISTRATION REQUIRED:

For more information about the 7(j) Program, please contact your SBA District Office.—www.sba.gov/tools/local-assistance

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