

GOVERNMENT CONTRACTING for SMALL BUSINESSES WEBINAR SERIES

SAVE THE DATE

2021

September 14 – Doing Business with the States of MN, ND, SD

9 – 10 a.m. Central Time

Presenters: Aaron Anderson, MN; Sherry Neas and Jamie Bostyan, ND; Kathy Stasch, SD

This workshop will provide an overview and details about contracting with the states of Minnesota, North and South Dakota. Topics to be covered include an overview of each state’s purchasing practices, where the dollars come from, how the dollars can be spent, how to get registered as a vendor, where to find business opportunities, and what the state expects of its contractors.

Registration: https://und.zoom.us/webinar/register/WN_7OsujPr0Sf2-N1-gv7r7Vg

October 5 – Cybersecurity Maturity Model Certification (CMMC), A Legal Overview

9 – 10 a.m. Central Time

Presenter: Tim Connelly, Government Contract Lawyer, Tim Connelly Law PLLC

Federal agencies require contractors to comply with a basic set of cybersecurity rules and requirements. Recently the rules for cybersecurity in defense contracts have changed significantly. In this presentation, participants will receive an overview of the basic FAR cybersecurity requirements and the new DOD cybersecurity maturity model certification (“CMMC”) rules and the steps they need to take now for self-assessment and achieving certification. This topic is critical for all existing or aspiring prime and subcontractors doing business with the Department of Defense.

Registration: <https://www.eventbrite.com/e/cybersecurity-maturity-model-certification-cmmcwebinar-a-legal-overview-tickets-160077501115>

This webinar series is hosted in partnership with the Minnesota, North Dakota and South Dakota Small Business Administration (SBA) and the Procurement Technical Assistance Centers (PTAC).



SBA Co-sponsorship #19-0875-85. SBA's participation is not an endorsement of the views, opinions, products or services of any cosponsor or other person or entity. All SBA programs and services are extended to the public on a nondiscriminatory basis.

October 19 – Cybersecurity for Government Contractors – What You Need to Know!

9 – 10 a.m. Central Time

Presenter: Bob Crowther, MN PTAC

This session will help businesses understand the current threat trajectory that is affecting our nation's infrastructure and gain a better understanding of Federal and Defense Department cybersecurity protocol. Topic focus will include the CMMC (Cybersecurity Maturity Model Certification) and the new Department of Defense (DoD) Interim Policy, now in effect, that applies to all businesses throughout the Defense Industrial Base (DIB) except for those offering Commercial Off-the-Shelf (COTS) products and services. Don't get caught off-guard by being unprepared!

Registration: <https://www.eventbrite.com/e/cybersecurity-for-government-contractors-what-you-need-to-know-tickets-165000189007>

November 2 – Doing Business with the VA and Veteran Verification

9 – 10 a.m. Central Time

Presenters: David Dierks, Dept. of Veterans Affairs; Pat Dotter, MN PTAC; Wendy Klug, VBOC of the Dakotas

This workshop is an introduction to doing business with the Veterans Health Administration NCO 23. Learn how the VA buys, what they buy and how you can participate. Learn how your business can support the mission of the VA.

The Veterans Health Administration has a Veterans First Contracting Program to qualify Service-Disabled Veteran and Veteran Owned Small Businesses must be verified through the Center for Verification and Evaluation (CVE) this session will give a brief overview of the application and review process.

Learn about the Veteran's Business Outreach Center (VBOC). This program is a one-stop-shop for service members, veterans and military spouses looking to start, purchase, or grow a business.

NOTE: THIS VERIFICATION IS A REQUIREMENT TO PURCHASE SURPLUS PROPERTY.

Registration: https://und.zoom.us/webinar/register/WN_T4dsgZ8rQfu6HtC29bH2sA

November 3 – Surplus Personal Property for Veteran-Owned Small Business Programs

9 a.m. – 12 p.m. Central Time

Presenters:

Pursuant to the Veterans Small Business Enhancement Act of 2018, certain veteran-owned small businesses (VOSBs) have access to federally-owned surplus personal property. Find out what that means for you in this 2-hour session covering local resources, surplus property program overview, and veteran verification.

Registration:

<https://minnesota.webex.com/minnesota/onstage/g.php?MTID=e99cbec11990efc72e260f63195d370d9>

