

On October 21, 2021, Joshua Frank (RSM Federal) will be presenting a webinar titled, “How to Competitively Respond to a Sources Sought and Influence the Acquisition (2021 Update).” Most companies respond to a *sources sought* by only answering the given questions and providing the information requested by the government. But this is a mistake. A sources sought is an opportunity to “influence the acquisition,” and this webinar will show you how.

As a client of ND PTAC, you can attend this webinar at no cost to you. If you are interested in this subject, check out the details below and register today!



How to Competitively Respond to a Sources Sought and Influence the Acquisition (2021 Update)

Date: October 21, 2021

Time: 12:00 p.m. CDT

Instructor: Joshua Frank (RSM Federal)

Cost: FREE to ND PTAC clients with the code (contact ndptac@und.edu to get the code)

[CLICK HERE TO LEARN MORE](#)

Registration Instructions:

When you register, you'll receive a confirmation email from Govology with your webinar link. If you don't receive it, contact support@govology.com.

1. Add webinar to cart.
2. Enter your code in the Coupon field and click Apply.
3. Click Proceed to Checkout to complete your registration.
4. Fill out the registration form and click Place Order.

If you need assistance with registering, please contact Cathy Lindquist at 701.261.0737