

On September 23, 2021, Joshua Frank (RSM Federal) will be presenting a webinar titled, "How to Engage and Position During Government Prospect Meetings (2021 Update)." This webinar will realign your expectations on what to focus on during an initial prospect meeting because it's NOT about making a sale or discussing your socio-economic status. This training will boost your confidence and your ability to position with new prospects.

As a client of ND PTAC, you can attend this webinar at no cost to you. If you are interested in this subject, check out the details below and register today!



How to Engage and Position During Government Prospect Meetings (2021 Update)

Date: September 23, 2021

Time: 1:00 p.m. EDT

Instructor: Joshua Frank, RSM Federal

Cost: FREE to ND PTAC clients with the code (contact ndptac@und.edu to get the code)

[CLICK HERE TO LEARN MORE](#)

Registration Instructions:

When you register, you'll receive a confirmation email from Govology with your webinar link. If you don't receive it, contact support@govology.com.

1. Add webinar to cart.
2. Enter your code in the Coupon field and click Apply.
3. Click Proceed to Checkout to complete your registration.
4. Fill out the registration form and click Place Order.

If you need assistance with registering, please contact Cathy Lindquist at 701.261.0737.