

7(j) Management & Technical Assistance Training

On-Line Government Contracting Training

Month of September 2021

How it works

Just like a class you'd attend in person, courses are taught by a live instructor on a scheduled day and time. Students receive course materials in advance, participate in real time using a broadband connection and interact directly with the instructor and their peers

From your computer, you'll link to an instructor in a live, real-time, interactive learning experience. You'll become part of a virtual classroom where you can ask questions, seek guidance and participate in class discussions and interactive exercises.

Training is FREE to 7(j) eligible small businesses

Who can participate?

Small business owners who:

- are certified 8(a) participants
- have a HUBZone certified small business
- have an economically disadvantaged women-owned small business
- have a small business located in areas of high unemployment or low income
- have a small business owned by low income individuals



U.S. Small Business Administration



Training provided by:

Stover & Associates, Inc.



Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Please contact:

Phyllis Embree or Chris Strudthoff, (770) 423-9888

YOU WILL LEARN:

- **Facilities Clearances**
September 7, 2021
1:00—2:30 pm EDT
- **Marketing to the Government Buyer**
September 8, 2021
1:00—4:00 pm EDT
- **Government Contract Types**
September 9, 2021
1:00—3:00 pm EDT
- **Contractor Teaming**
September 13, 2021
1:00—3:00 pm EDT
- **Managing & Administrating Government Contracts**
September 14, 2021
1:00—4:00 pm EDT
- **Negotiating Government Contracts**
September 15, 2021
1:00—5:00 pm EDT
- **Strategic Planning for Small Businesses**
September 16, 2021
1:00—2:30 pm EDT

Final Classes For FY 2021!

<https://sbaworkshops.stoverteam.com>

Click the "Register for Training" button on the left side navigation pane.

REGISTRATION REQUIRED:

For more information about the 7(j) Program, please contact your SBA District Office.—www.sba.gov/tools/local-assistance

This activity is funded by the U.S. Small Business Administration (SBA) contract number SBAHQ-17-C-0030. SBA's funding is not an endorsement of the contractor or any products, opinions or services. All SBA Programs and services are extended to the public on a non-discriminatory basis.