

SAVE THE DATE

2020

# GOVERNMENT CONTRACTING for SMALL BUSINESSES WEBINAR SERIES

February 4<sup>th</sup> 9 – 10 a.m. Central Time **Legislative Update – Legal Changes Effecting Government Contracting**  
*Presenter: Tim Connelly, Law Offices of Tim Connelly PLLC*

Government contracting laws and regulations often do not follow commercial contracting rules and are constantly changing. This class will focus on contract interpretation developments, recent fraud enforcement cases, and new court decisions and regulations impacting how small business government contractors bid on and perform contracts with government agencies.

**Registration:**

<https://usd.zoom.us/meeting/register/u5Aqde2vqjkpcu8mildohXl5z4E6v7tjw>

March 17<sup>th</sup> 9 – 10 a.m. Central Time **Davis Bacon and Service Contract Act (Wage and Hour) Requirements**  
*Presenter: Corey Walton, U.S. Department of Labor, Wage & Hour Division*

Overview of the Service Contract Act and federal Davis-Bacon laws and the everyday application of these laws in the workplace. The webinar will cover the issues central to government contract compliance including prevailing wage and fringe benefit requirements, completing certified payrolls, specific record keeping requirements and guidelines for the correct payment of overtime. The session will also include a discussion on the problem areas most common in government contract compliance.

**Registration:**

<https://usd.zoom.us/meeting/register/tZQrcOmvqz0v8THa90zBUfbSmPmzfkgcmQ>

This webinar series is hosted in partnership with the Minnesota, North Dakota and South Dakota Small Business Administration (SBA) and the Procurement Technical Assistance Centers (PTAC).



SBA Co-sponsorship #19-0875-85. SBA's participation is not an endorsement of the views, opinions, products or services of any cosponsor or other person or entity. All SBA programs and services are extended to the public on a nondiscriminatory basis.

**March 31<sup>st</sup>**    **Understanding Bonding Requirements and the SBA Surety Bond Guarantee Program**  
**9 – 10 a.m. Central Time**

*Presenter: Kevin Valdes, SBA*

Learn about the different types of bonds and why and when they are required by contract owners. This webinar is an overview of SBA's Surety Bond Guarantee Program – this session is for businesses with limited financial resources; no prior bonded work experience; been in business less than three years; previously denied surety bonding; have the desire to increase bonding capacity. Learn how the bonding process works and how to use the SBA to help you obtain reasonable terms for your bonding needs.

**Registration:**

[https://und.zoom.us/webinar/register/WN\\_IZDxQG\\_R\\_-e5HgbWOWjUg](https://und.zoom.us/webinar/register/WN_IZDxQG_R_-e5HgbWOWjUg)

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**April 7<sup>th</sup>**    **The What, Why and How of Capability Statements**  
**9 – 10 a.m. Central Time**

*Presenter: Cathy Lindquist, ND PTAC*

Be prepared to present your company in a professional and concise manner, all on one page. Learn key information that customers need from potential vendors. Understand how and why a capability statement should be used with government agencies.

**Registration:**

[https://usd.zoom.us/meeting/register/vpwodu-qrDko\\_A1q3cJQw15EyFVv53pkog](https://usd.zoom.us/meeting/register/vpwodu-qrDko_A1q3cJQw15EyFVv53pkog)

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**May 5<sup>th</sup>**    **SBA Federal Certifications**  
**9 – 10 a.m. Central Time**

*Presenters: Lisa Claasan, SBA & Kareen Dougherty, SD PTAC*

Some small business groups require formal certifications in order to receive the benefits of their specific small business program for purpose of federal procurement. Some groups merely self-represent their business status when completing the solicitation representations and certification clauses. Learn about federal certifications you may be eligible for. SBA will cover the 8(a) Business Development Program; Small Disadvantaged Business (SDB); Woman Owned Small Business (WOSB) and Economically Disadvantaged Woman Owned Small Business (EDWOSB) and the HUBZone certifications. You will learn about the certifications and how PTAC can help you with your application.

**Registration:**

[https://und.zoom.us/webinar/register/WN\\_lFsDojESR3eJb-PaaZjm2w](https://und.zoom.us/webinar/register/WN_lFsDojESR3eJb-PaaZjm2w)

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