

MINNESOTA REGIONAL SMALL BUSINESS LIAISON OFFICER FEDERAL PRIME CONTRACTOR CONFERENCE

MOVING BEYOND COMPLIANCE

THURSDAY, JUNE 14

8:00 A.M. – 4:00 P.M.

3M CENTER, BUILDING 224
ST. PAUL, MN 55144

COST: \$150

REGISTER AT: [HTTP://BIT.LY/SBLO2018](http://bit.ly/sblo2018)

ABOUT

How do you go beyond compliance to enhance the value of your small business program? How do you communicate the value of your program to internal and external stakeholders? What changes in small business subcontracting do you need to be aware of to maintain the value of your program?

The 2018 Minnesota Regional Small Business Liaison Officer - Federal Prime Contractor Conference is designed to address these important topics for our Large Prime Contractor community. The conference will enable exchanges among Small Business Liaison Officers (SBLOs), the Minnesota PTAC, the Small Business Administration, subject matter experts, and other federal government agency representatives. **This event is open to large prime contractors only.**

QUESTIONS?

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PARTNERS

The U.S. Small Business Administration (SBA) and the Minnesota Procurement Technical Assistance Center (MN PTAC), in partnership with industry partners, are pleased to offer this event.



Medtronic



Tim Connelly Law PLLC

This event is hosted by



AGENDA

MOVING BEYOND COMPLIANCE IN 2018

7:30 a.m.	REGISTRATION – BREAKFAST
8:00 a.m.	<p><u>WELCOME</u></p> <p>MODERATOR WELCOME Moderator, John “JT” Taylor</p> <p>MIDWEST SBLO GROUP Midwest SBLO Group, Sally Enright–Finizio, Chairperson</p> <p>MN PTAC WELCOME MN PTAC, Christina Nebel-Dickerson, Director, MN PTAC</p> <p>SBA WELCOME SBA, Nancy Libersky, Director, SBA Minneapolis District Office</p> <p>3M SOURCING LEADER WELCOME 3M, Executive Sourcing Leader</p>
8:30 a.m.	<p><u>MOVING BEYOND COMPLIANCE</u></p> <p>What does a world-class small business program look like and what value does it bring to your company? Phil Bail, Phil Bail & Associates</p>
9:30 a.m.	BREAK
9:45 a.m.	<p><u>SUBCONTRACTING PLAN BREAK-OUT SESSION</u></p> <p>Through small and large group discussions we will explore strategies to execute on small business programs and share back our best ideas for confronting common challenges as SBLOs.</p> <p>Speakers: Mike Hommer, Mortenson; Aron Khoury, Medtronic</p>
11:15 a.m.	<p><u>LUNCH & NETWORKING</u></p> <p>Continue your small group discussions over lunch or network with other SBLOs.</p>

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12:00 p.m.	<p><u>FEATURED SPEAKER: BUILDING A WORLD CLASS SMALL BUSINESS PROGRAM</u></p> <p>Hear a seasoned SBLO as he shares tips, trials and tribulations of advancing a small business program within a large company.</p> <p>Sam Artis, Construction Industry SBLO (Retired)</p>
1:00 p.m.	<p><u>GOVERNMENT CONTRACTING LEGAL UPDATE</u></p> <p>Learn about recent legal decisions and FAR changes that impact the world of SBLOs.</p> <p>Tim Connelly, Tim Connelly Law PLLC</p>
1:45 p.m.	BREAK
2:00 p.m.	<p><u>THE ROLE OF AN SBA PROCUREMENT CENTER REPRESENTATIVE (PCR)</u></p> <p>Welcome Gwen Davis as the new PCR for MN and WI, and hear about how PCR's engage with Prime contractors to the federal government.</p> <p>Gwen Davis, SBA PCR (MN & WI)</p>
2:30 p.m.	<p><u>3rd PARTY TECHNOLOGY SOLUTIONS FOR SBLOs:</u></p> <p>Learn about technology and services designed to support SBLOs administrative responsibilities.</p> <p>Norb Bieckermen, Logistics Solutions International (LSI)</p>
3:00 p.m.	<p><u>PANEL DISCUSSION: ENABLING SBLO ACTIVITIES THROUGH TECHNOLOGY</u></p> <p>Hear from Primes as they share examples of how they have embedded FAR requirements, such as "good faith effort", into their enterprise systems (ex. Procurement, Training).</p> <p>Moderator: Gwen Davis, SBA PCR</p> <p>Panelist: Prime contractors in the manufacturing, food/ag and construction industries</p>
4:00 p.m.	<p><u>CLOSING REMARKS</u></p> <p>Moderator: JT Taylor, Medtronic</p>